



# HOW COMPUTER 2000 AND HP CAN HELP YOU!

Computer 2000 have a specialist HP PSG team within its Systems division that will work very closely with HP partners to help them do more profitable business on a more regular basis.

The HP team are able to offer you detailed and very specialist advice, not only on the complete range of HP PSG solutions, but also on the right choices for customers and how you can maximise the benefits of the rebates, incentives and education available through the HP Partner Programme.

## The USPs of the HP Team:

- Save the reseller time by spec-ing up machines and creating bundles.
- The HP Team have a broader knowledge of HP, so enquiries get a quick response.
- Provide a personal service, the HP Team help the customers select the right product for their customers.
- The luxury of the 'Top Config', so whatever the customer needs, Computer 2000 can almost guarantee to find the right products for them.
- Part of the Computer 2000 team, knowledge of service, provide by a team that you can trust to support you with your HP requirements.

## The Value Adds of the HP Team:

- The customer benefits by having a direct contact with HP, who can assist them with their queries.
- On hand to be able to offer advice specific to business needs, making sure the customer receives the support they require.
- Advising the customer on all of the great deals that HP has to offer so they can take advantage of them.
- Engage with a team with real and in depth knowledge of HP, who are dedicated to delivering resellers value added service.

Contact the HP Team by email [HPTeam@Computer2000.co.uk](mailto:HPTeam@Computer2000.co.uk) or by contacting a team member:

London & Home Counties contact is Neil Phelps .....	<b>0871 880 3345</b>
Hunting & Development contact is Sam Godden .....	<b>0871 880 3341</b>
North & Scotland contact is Ashley Smith .....	<b>0871 880 3343</b>
South and Central contact is Paul Murdoch .....	<b>0871 880 3344</b>
Ireland contact is Nick Harris .....	<b>0871 880 3463</b>
SMB Development contact is Kaveh Therani .....	<b>0871 880 3122</b>